# Shivrakshit Gupta

S/o.Shri Shishir Gupta

Baniyapara, Juna Bilaspur

Bilaspur (CG)

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**CAREER OBJECTIVE:** To pursue challenging carrier which provides enough opportunity for growth and in process creates a symbiotic relationship between organization & my self. To be able to contribute effectively to the organization’s growth and make it the Best in its field & to be a true asset to the organization.

**Summary**: At present I am working with **KING KAVERI TRADING COMPANY (India) Ltd** as a Area Manager (C.G.).

**Total Experience:**

**1.Period Oct 2009 to till date**

Organization : **KING KAVERI TRADING COMPANY (India) Ltd**.

About Organization : Company dealing in the Trading of KKTC (FUWA)

AXLES, SUSPENSIONS, WHEEL RIM & OTHER

TRAILER PARTS in INDIA

Profile :

* Working as a Area Manager (C.G.). Based at Raipur I have to look after all the company related affairs in Chhattisgarh & to promote sales & provide after sales services to the customers.

Job Profile :

* Like to apply for “C” & “F” forms
* To indent & maintain stock of spare parts
* Customer follow up
* New market search & promote sales
* To get the breakdown vehicles attended by mechanics & get them on-road
* To organize service camps at major locations & for big fleet owners.
* To see the expense of mechanics & their advance & voucher submissions
* & other office administration like invoicing, stock audit , warranty claims etc.

**2. Period Sep 2006 to Sep 2009**

Organization : **Phoenix Sales & Services** .

About Organization :Phoenix is all Chhattisgarh dealer of HYVA.

Profile :

* Worked as Sales Executive / Service Head .

Job Profile :

* To make the dealing of Hydraulic Cylinders & other HYVA products
* To make service calls related to cylinders, pump & other units of HYVA
* To make the breakdown vehicles on-road by providing service to them.
* To make warranty call reports & to claim them to HYVA.
* To see for new possibilities in the market
* New market search, customer follow-up
* Provide & make service camps for the customers

Person Working under : 3 service engineer .

**3. Period Jun 2006 to Aug 2006**

Organization : **Satya Ispat & Power Ltd**.,Bilaspur

Profile : Worked as Trainee Engineer in Process Department.

Job Profile : To check all unit from R.M.H.S area upto P.S.B.

Area, i.e from raw materials to final product.

Person working under : 1 shift incharge (R.M.H.S) , 7 casuals.

**Education:**

● B.E. (Industrial & Production) from Institute of Technology Guru Ghasidas University,Bilaspur with 66.73 in 2006.

● Auto CAD –NIIT (Raipur).

**Additional Information :**

* 15 day’s vocational training in Nova Iron & Steel Limited (Bilaspur)
* (Project) Study on Electrostatic Precipitator (ESP) from Nova Iron & Steel Ltd.

**Personal skills:**

● Strong willingness to learn new skills and abilities. ● Acumen for taking responsibility and high interpersonal skills. ●Ability to work as a team.

**Computer Skills** :

* Basic Computer Knowledge like MS Word & worked in ERP.

**PERSONAL PROFILE:**

Father’s name : Shri Shishir Gupta

Date of Birth : 07-Mar-1981

Mobile No : 099810-63102, 07752-414181

Languages : Hindi & English

Permanent Address : S/O Shri Shishir Gupta

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Place:

Bilaspur Shivrakshit Gupta